

Learning Journey Structure

Kickoff Meeting

□ 30-minute virtual meeting with team to cover learning journey expectations, details and expected outcomes

Online Micro-Learning:

- ☐ 60 minutes of self-paced learning
- ☐ Short videos and games each take 5–10 minutes
 - ☐ Stop and start whenever you like
 - ☐ Individualized data-driven coaching

Concluding Workshop

☐ 60-minute virtual workshop includes discussion of key concepts, insights from aggregated team data and commitments for implementation



Total Time: 2.5 hours



Team Insights & Analytics

- ☐ Behavioral tendencies with customers
- ☐ Confidence in key skills

- ☐ Strengths and opportunities for improvement
- Business impact